

#12

Project 12:

Artificial respirator manufacturing unit

Sub-sector:
Medical devices



Description

Production unit for artificial respirators used in the event of respiratory failure. Unit to serve the domestic market, West Africa and some European countries currently relying on Asian imports, notably from China



Highlights

Growing demand for artificial respirators due to the increase in the number of patients admitted to intensive care units, exacerbated in particular by the Covid-19 situation (number of hospital beds up from 22,000 to 28,300, and intensive care beds down from 684 to 5,236).



Morocco's main importing countries

- China
- Germany



Main inputs required

- Electronic board
- Plastic



Financial indicators

- Potential investment : ~60 - 80 Mns MAD
- Potential sales : ~80 - 100 Mns MAD
- EBITDA (as % of sales) : ~10% - 15%
- Jobs : ~50 - 100 direct jobs



Investment incentives

Subsidies :

- Industrial Development and Investment Fund (FDII)
- ISTITMAR SME or VSE program, depending on sales

Training assistance :

- IDMAJ" program
- TAEHIL" program

Financing :

- Mezzanine SME
- Tamwilcom

