

#16

Project 16:

Manufacturing unit for operating tables

Sub-sector:
Medical devices



Description

Manufacturing unit for automated operating tables using an electric motor to meet growing demand from multidisciplinary surgical units and reinforce local production of this totally imported furniture.



Highlights

- Operating room table imports
- Local need estimated at 10 to 20 tables per year between public hospitals and clinics
- Need to strengthen the market (only 1 manufacturer present nationwide)



Morocco's main importing countries

- China



Main inputs required

- Electrical board
- Plastic
- Aluminum
- Steel



Financial indicators

- Potential investment : ~10 - 20 Mns MAD
- Potential sales : ~10 - 30 Mns MAD
- EBITDA (as % of sales) : ~20% - 25%
- Jobs : ~20 - 30 direct jobs



Investment incentives

Subsidies :

- Industrial Development and Investment Fund (FDII)
- ISTITMAR SME or VSE program, depending on sales

Training assistance :

- IDMAJ" program
- TAEHIL" program

Financing :

- Mezzanine SME
- Tamwilcom

