

# #2

## Project 2:

Assembly unit for small surgical equipment

Sub-sector:  
Medical devices



### Description

Assembly unit for small surgical equipment, in particular electric scalpels, for use in operating theatres as part of surgical procedures.



### Highlights

- Global market estimated at ~\$8 billion in 2021, growing by 4% per year to reach \$10 billion in 2027
- ~320,000 surgical procedures performed annually in Morocco



### Financial indicators

- Potential investment : ~75 - 200 Mns MAD
- Potential sales : ~100 - 300 Mns MAD
- EBITDA (as % of sales) : ~20% - 30%
- Jobs : ~100 - 200 direct jobs



### Investment incentives

#### Subsidies :

- Industrial Development and Investment Fund (FDII)
- ISTITMAR SME or VSE program, depending on sales

#### Training assistance :

- IDMAJ" program
- TAEHIL" program

#### Financing :

- Mezzanine SME
- Tamwilcom



### Morocco's main importing countries

- Germany



### Main inputs required

- Electronic board
- Plastic

