

# #22

## Project 22:

Galenic Development Unit

Sub-sector:  
R&D



### Description

A galenic development unit specific to each pharmaceutical laboratory, to promote the development of local industry and reduce the need to purchase dossiers, particularly for new drugs and generics.



### Highlights

- Local laboratories resorting to purchasing galenical files abroad, for reasons of complexity, quality or rapid turnaround times, during product development, leading to heavy dependence on foreign suppliers.
- Supply disruptions for laboratories using industrial transposition and dependent on a single supplier
- Opportunity identified to set up a galenic development unit as part of the national sovereignty strategy



### Financial indicators

- Potential investment : ~50 - 100 Mns MAD
- Potential sales : ~ 100 - 300 Mns MAD
- EBITDA (as % of sales) : ~10%
- Jobs : ~30 - 50 direct jobs



### Main customers

- Morocco
- Africa

