

# #4

## Project 4 :

Surgical lamp manufacturing unit for lighting the operating room

Sub-sector:  
Medical devices



### Description

Manufacturing unit for surgical lamps used to illuminate the operating theatre to provide optimum visualization of small, low-contrast objects at varying depths.



### Highlights

Fast-growing market due to increasing number of surgical procedures, expected to reach \$3.3 million by 2028



### Morocco's main importing countries

- China
- Italy



### Main inputs required

- Lamp
- Plastic
- Glass



### Financial indicators

- Potential investment : ~15 - 20 Mns MAD
- Potential sales : ~30 - 50 Mns MAD
- EBITDA (as % of sales) : ~10% - 20%
- Jobs : ~30 - 40 direct jobs



### Investment incentives

#### Subsidies :

- Industrial Development and Investment Fund (FDII)
- ISTITMAR SME or VSE program, depending on sales

#### Training assistance :

- IDMAJ" program
- TAEHIL" program

#### Financing :

- Mezzanine SME
- Tamwilcom

