# #53

## **Project 53:**

# Manufacture of domestic electrical appliances

Sub-sector:
Electrical &
Electronics



## **Description**

Manufacture of small white goods (ovens, mixers, cutters, etc.).



### Highlights

- Attractive market with strong growth in household demand driven by increased access to consumer credit and new housing supply
- •Local market mainly for "first equipment". Renewal market representing 5 to 10% of sales, in more mature markets.



# Main inputs required

- Electrical components
- Engine
- Electronic boards
- Transformers
- Steel



#### **Financial indicators**

Potential investment: ~ 50 - 100 Mns MAD
 Potential sales: ~ 100 - 150 Mns MAD

∘ Potential gross margin : ~10% - 30%



#### **Investment incentives**

#### **Subsidies:**

o ISTITMAR SME or VSE program, depending on sales

Investment Charter \*

#### Training assistance:

- ∘ IDMAJ" program
- ∘ TAEHIL" program

#### Financing:

Mezzanine SME

(\*) According to eligibility criteria

