

# #68

## Project 68 :

Spare parts manufacturing unit

Sub-sector:  
Packaging



### Description

Manufacturing unit for specific spare parts for machines used in the agri-food industry, mainly to replace imports from countries similar to Morocco, particularly for parts other than original parts.



### Highlights

- Potential substitution of spare parts and small tools from countries similar to Morocco (i.e. Turkey) of 200 Mns MAD
- Potential substitution of spare parts and small tools imported from developed countries, particularly in Europe (potential of 800 Mns MAD).



### Financial indicators

- Potential investment : ~7 - 10 Mns MAD (excluding land/construction)
- Potential sales : ~10 Mns MAD
- EBITDA (as % of sales) : ~15% - 25%
- Jobs : ~15 - 20 direct jobs



### Investment incentives

#### Subsidies :

- Industrial Development and Investment Fund (FDII)
- ISTITMAR SME or VSE program, depending on sales

Investment Charter \*

#### Training assistance :

- IDMAJ" program
- TAEHIL" program

#### Financing :

- Mezzanine SME
- Tamwilcom



### Morocco's main importing countries

- Turkey
- China
- Egypt
- Brazil



### Main inputs required

- Steel
- Aluminum
- Plastic

(\*) According to eligibility criteria

