

#7

Project 7 :

Laboratory furniture manufacturing unit

Sub-sector:
Medical devices



Description

Laboratory furniture manufacturing unit (fume hood, bench, under-bench and equipment cabinet) in line with the growth in the number of laboratories. Only one furniture manufacturer in France.



Highlights

- Imports of fume hoods for laboratories estimated at 20 - 25 Mns MAD (included in chapters 9402 and 9403)
- Need to strengthen the local market, as there is only one player in Morocco



Morocco's main importing countries

- China
- France



Main inputs required

- Steel
- Wood
- Aluminum
- Plastic



Financial indicators

- Potential investment : ~15 - 20 Mns MAD
- Potential sales : ~20 - 30 Mns MAD
- EBITDA (as % of sales) : ~15% - 20%
- Jobs : ~30 - 50 direct jobs



Investment incentives

Subsidies :

- Industrial Development and Investment Fund (FDII)
- ISTITMAR SME or VSE program, depending on sales

Training assistance :

- IDMAJ" program
- TAEHIL" program

Financing :

- Mezzanine SME
- Tamwilcom

